



*“I truly enjoy working with business entrepreneurs and professionals and each day look forward to the challenges, obstacles and opportunities that their legal work presents. I am confident that the top-tier business, tax and trial lawyers that Paley Rothman has assembled over the years will allow us to confront our clients' challenges with a level of knowledge, experience, innovation and collaboration that few regional firms can offer.”*

## David Shapiro

### Principal

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**dshapiro@paleyrothman.com**

David Shapiro is the Chair of Paley Rothman's Health Law practice group, and a member of the firm's Corporate, Science & Technology, Employment Law and Government Contracts practice groups. David has an extensive background representing business entities, healthcare providers, surgical centers, professional service vendors and entrepreneurs in a broad range of general business, commercial, regulatory and complex transactional matters, including early-stage business planning, business management and operations, equity and asset transfers, inter- and intra-business contract relationships, mergers and acquisitions and collaborative and adversarial business owner and proxy dispute resolutions.

David's business practice focuses on full life-cycle representation for emerging and established business entities. He counsels business clients on matters including the structuring, restructuring, operation and sale of privately held businesses, commercial lease negotiation, alcoholic beverage regulations applicable to the restaurant and night club industry, the structure and negotiation of executive employment relationships and collaborative and adversarial business break-ups and dispute resolution. David frequently represents clients in the development, licensing and transfer of business-critical assets and technology.

David's health law practice focuses on counseling individual physicians, physician groups, surgical centers and healthcare-related businesses about health care business operations, regulatory compliance and the structuring of successful owner/executive relationship and employment models. He has wide-ranging experience working with physician groups on the structuring and negotiation of multi-specialty and multi-entity business transactions, including the formation of stand alone and captive physical therapy groups, private and group-based ambulatory surgical centers, independent and captive anesthesia provider groups and major medical equipment operators.

#### **PRACTICE AREAS**

Corporate

Health Law

Employment Law

Government Contracts

Science & Technology

Professional Ethics & Discipline

## BAR ADMISSIONS

Maryland

District of Columbia

## EDUCATION

J.D., The Columbus School of Law, The Catholic University of America, 1997

- Member of the Journal of Contemporary Health Law and Policy
- Awarded Extra Mile Award for outstanding service and contributions to the law school community

B.A., University of Maryland at College Park, 1994

## ACCOLADES & AWARDS

"Top Attorneys," *Bethesda Magazine* (2019)

- Business/Corporate
- Health Care

Listed in Legal Leaders' Washington D.C. & Baltimore's Top Rated Lawyers of 2015 in the areas of Government Law, Health Care Law and Labor and Employment Law

"Legal Elite - Top Business Attorney" *SmartCEO* (2011)

Section Chair of the Year - Bar Association of Montgomery County (2007)

AV Preeminent® Peer Review Rated

## IN THE NEWS

14 Paley Rothman Attorneys Selected by Peers to Bethesda Magazine's List of Top Attorneys

David Shapiro Elected Chair of MSBA Business Law Section

David Shapiro Elected Fellow of the Maryland Bar Foundation

Bibi Berry and David Shapiro Elected Shareholders at Paley Rothman

David Shapiro Elected Vice Chair/Chair Elect of MSBA Business Law Section

David Shapiro and Art House Elected to Two-Year Terms on MSBA's Board of Governors

David Shapiro Elected Secretary of MSBA Business Law Section

David Shapiro Elected Member of Governing Board of Adventist Healthcare Shady Grove Medical Center

David Shapiro and Bibi Berry Named Principals of Paley Rothman

David Shapiro Inducted as Member of Board of Directors of JCCGW

David Shapiro Elected to the Board of Directors of the National Philharmonic

Trish Weaver and David Shapiro Receive Awards from the Bar Association of Montgomery County

## RECENT PUBLICATIONS

"Keeping up with Annapolis & Its Impact on Your Practice,"  
Montgomery County Medical Society's *Rounds*, 2009

"Common Mistakes in Forming a Business...and How to Avoid Them  
," *Gazette of Politics and Business—Legal Review*, 2008

"Spring Cleaning for a Business," *Gazette of Politics and  
Business—Legal Review*, 2007

Co-Author, "Business Plans for Medical Practices," article, 2000

## CIVIC & COMMUNITY INVOLVEMENT

### **Maryland State Bar Association**

- Member, Executive Committee (2019-Present)
- ? - Member, Board of Governors (2018-Present; 2014-2016; 2009-2011)
- ? - Member, Strategic Planning Committee (Board of Governors' Liaison (2010-2011)
- ? - Past Chair, Business Law Section (2017-2018)
- ? - Chair, Business Law Section (2016-2017)
- ? - Recipient "Best Section Program Award" (2017)
- ? - Vice Chair, Business Law Section (2015-2016)
- ? - Secretary, Business Law Section (2014-2015)
- ? - Member, Business Law Section (2008-Present)
- ? - Member, Planning Committee, Maryland State Bar Association Advanced Business Law Institute (2009-present)
- ? - Member, Judicial Appointments Committee (2018-Present; 2015-2017)
- ? - Member, Committee on Laws (2012-2015)

### **Bar Association of Montgomery County**

- Co-Chair, Montgomery County Bar Foundation Annual Golf & Tennis Charity Event – (2011-present)
- ? - Member, Judicial Selections Committee (2016-present)
- ? - Member, Ethics Committee (2013-2017)
- ? - Chair, Business Law Section (2006-2009)
- ? - Recipient, Section Chair of the Year Award (2007)

### **Maryland Bar Foundation**

- Fellow (2016)

### **City of Gaithersburg, Maryland – Department of Recreation**

- Coach, Teen Volleyball League (2018-Present)

### **Hearts & Homes For Youth**

- Recipient, Champion Award (2019)
- ? - Vice Chair, Board of Directors (2019-Present)
- ? - Member, Board of Directors (2017-present)

### **Adventist Healthcare Shady Grove Medical Center**

- Director, Governing Board (2013-2018)
- Member, Professional Affairs Subcommittee of Governing Board (2015-2018)
- Member, Strategic Planning Subcommittee of Governing Board (2015-2017)

### **Manna Food Center**

- Volunteer (Collect, Sort and Shelve Donated Food Products) (2015-Present)

### **A Wider Circle**

- Volunteer (Repair Donated Furniture for Use by Recipients) (2012-Present)

### **Jewish Community Center of Greater Washington**

- Member, Board of Directors (2009-2012)

### **Leadership Montgomery**

- Core Program Participant (2008-2009)

### **National Philharmonic Orchestra & Chorale**

- Past Director (2008-2011)

### **Falls Ridge Home Owners Association**

- Vice President, Board of Directors (2011-2014)

? - Member, Board of Directors (2007-2014)

## **SPEECHES & PRESENTATIONS**

"COVID-19 Staffing Q&A for Physicians," a webinar for the Montgomery County Medical Society, August 2020

"ALC Webinar Series: PPP Loan Forgiveness and Return to Work Guidelines," a webinar for the Association of Language Companies, June 2020

"Update and Refresher: PPP Loan Forgiveness & Return to Work Guidelines," a webinar for the Montgomery County Medical Society, May 2020

"Business Planning and Borrowing Options for Medical Practices in the COVID-19 World," a webinar for the Montgomery County Medical Society, April 2020

"COVID-19 Employment Law Q&A," a webinar for the Montgomery County Medical Society, March 2020

"Hot Topics in Medical Practice Compliance," a presentation for the Montgomery County Medical Society Practice Management Retreat, Bethesda, MD, 2019

"Legal Considerations in Opening and Running a Private Practice," a presentation for the Rehabilitation Practice Owners Network, Bethesda, MD, 2010

"Using Social Media to Promote Your Medical Practice: Legal & Regulatory (& Practical) Considerations," a presentation for the Montgomery County Medical Society Practice Management Retreat, Potomac, MD, 2009

"2009 Employment Law Update," a presentation for TECH Council MD, Human Resources Committee, Rockville, MD, 2009

"Going Bare – A Practical Approach [to Physicians Electing to Practice without Malpractice Insurance]," a presentation for the Washington Metropolitan Otolaryngology Head and Neck Society, Washington, D.C., 2005

"What You Need to Know About Running a Healthcare Business: From Employee Interviews to HIPAA and Beyond," a Break-Out Presentation for the Medical Group Management Association Regional Conference, Baltimore, Maryland, 2004

"Business Operations in a Medical Practice," a presentation for the Washington, D.C. Chapter of the Medical Group Management Association, Washington, D.C., 2002

"The Employment Law Series: Issues in Wage/Hour Law," private program, Washington, D.C., 2001

"E-Commerce Issues in the New Millennium," Montgomery County, Maryland, 2000. Co-Author, "Business Plans for Medical Practices"