



*“As Albert Einstein once said, ‘We cannot solve our problems with the same thinking we used when we created them.’ For the last 40 years, I have devoted my practice to following this philosophy.”*

## Wayne Eig Principal

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Wayne Eig refers to himself as a business and tax lawyer for individuals and closely held entities, providing advice to clients involved in various business, investment, financial and succession planning activities. Sometimes, his clients are individuals or families, sometimes entities and often a combination of individuals/families and affiliated entities working together. Sometimes, these businesses have great value, sometimes they do not – but all of these clients have needs which require legal attention.

Over the course of his career, Wayne has chaired some of the firm’s major practice groups – Estate & Trust Administration, Estate Planning, Tax, and Corporate. In forty years of practice, Wayne has learned that the role of a small business lawyer is to work with clients to help define and address their goals, and just as importantly, to evaluate and monitor them over time. Whether it is a fairly simple will and estate plan or a complicated transaction involving tens or even hundreds of millions of dollars, the role of the small business lawyer remains the same.

Wayne has lectured extensively, both to attorneys and other professionals, as well as to client groups, and has published articles in the areas of estate planning, tax planning, succession planning and wealth transfer planning. Before practicing law, Wayne was a teacher, and as an attorney, he has continued to teach – both to younger attorneys in the firm, as well as to colleagues practicing in related professions.

Wayne considers his single greatest personal achievement to be his role in his family – with his wife, his two sons, his five grandchildren and his five brothers and numerous nieces and nephews. He considers his greatest professional accomplishment to be his professional family – that is, the large number of clients and professionals in associated fields with whom he has worked, many for more than thirty years.

### **PRACTICE AREAS**

Estate & Trust Administration

Estate Planning

Tax: Individual

Tax: Business

Corporate

## BAR ADMISSIONS

Maryland

District of Columbia

## EDUCATION

J.D., Georgetown University Law Center, 1973

B.A., *With Honors*, Princeton University, 1968

## ACCOLADES & AWARDS

Best Lawyers in America - *Best Lawyers* (2014-2020)

Best Law Firms – *U.S. News & Best Lawyers*

- Tier 2 National Ranking for Trusts & Estates

- Tier 1 Metropolitan (D.C. area) Ranking for Trusts & Estates

"Top Attorneys," *Bethesda Magazine* (2019)

- Tax

"Top Lawyer in Trusts & Estates," *Washington Business Journal*

"Top Trusts & Estates Lawyer," *Washingtonian Magazine*

AV Preeminent® Peer Review Rated

## IN THE NEWS

Seventeen Paley Rothman Attorneys Selected to 2020 Best Lawyers in America

Sixteen Paley Rothman Attorneys Selected to 2018 Best Lawyers in America

Wayne Eig and Robert Maclay Present at MSBA Business Law Section's "Advanced Business Law Institute"

Wayne Eig Featured in Wall Street Journal Column, "Planning for Rifts Between Business Founders"

Wayne Eig Presented at the "Advanced Estate Planning Institute"

## RECENT PUBLICATIONS

"Voices: Wayne Eig, on Planning for Rifts Between Business Founders," *Wall Street Journal*, 2014

"Estate & Trust Litigation Can Be Avoided: It's All in the Planning," co-authored with Roy Niedermayer, *MSBA Bar Bulletin - Estate & Trust Law Focus*, 2010

## CIVIC & COMMUNITY INVOLVEMENT

Washington D.C. Estate Planning Council - Member

Georgetown University Board of Regents - Board Member

Kolmac Foundation - Board Member

## **SPEECHES AND PRESENTATIONS**

"Estate and Tax Planning in Uncertain Times," Georgetown University Law Center, October 2019

"Men's Club Program - Senior Financial Abuse," Congregation Beth El of Montgomery County, March 2017

"Age & Stage Program - Senior Financial Abuse," Congregation Beth El of Montgomery County, November 2016

Lecturer, Maryland State Bar Association, Tax Section Magazine

Lecturer, Maryland State Bar Association, Estates and Trusts Section

Lecturer, MICPEL Advanced Business Planning Institute

Lecturer, Montgomery-Prince George's Counties Continuing Legal Education Institute