

Jim Hammerschmidt Provides Commentary for Law360 Article on Billing Clients

Jim Hammerschmidt provides commentary for Law360 article, “3 Tips For A Smoother Road To Payday,” by Kaitlin Ugolik (April 16, 2014). The article addresses billing headaches for attorneys and communication issues with clients.

“Make sure billing entries are descriptive, results-oriented and typo-free,” said James R. Hammerschmidt, co-managing partner of Paley Rothman and co-chair of the firm’s employment law practice. Hammerschmidt also noted the importance of sending invoices in a timely manner, each month and not in a lump at the end of a job or several months into it. *‘Clients want to know where they stand each month and do not want to be surprised by a big bill that has accumulated over months,’* he said. *‘Controlling expectations and keeping the client informed is a great way to ensure that bills get paid.’*

The full article, “3 Tips For A Smoother Road To Payday,” can be found on Law360.com (subscription required/free trial available).