

THEY KNOW MONEY



The recession changed the way many of us think about money. Here's what you need to know about investing and managing your finances today. **Plus—220 experts who can help you make smart choices.**

☞ Tax accountant Arthur Dykes, estate attorney Deborah Cochran, and financial advisers Rita Cheng, Ryan Fleming, and Barry Glassman are among Washington's top money experts.

301-657-8080; *esullivan.net*. Tax work for firms and individuals.

W. CRAIG THOMPSON, Russell, Evans & Thompson, Herndon; 703-478-0320; *retcpas.com*. Works with high-net-worth individuals, trusts, estates, and nonprofits.

JOHN WANNEN, Wannan and Company, downtown DC; 202-454-6700; *wannen.com*. Specializes in complex offshore-trust taxation and administration.

JEFFREY E. WEINTRAUB, Dixon Hughes Goodman, Rockville; 240-403-3700; *goodmanco.com*. Specializes in physicians and related professional practices as well as high-net-worth individuals.

STEVEN WEISMAN, Weisman, Noble & Associates, Rockville; 301-738-8400; *weis-mannoble.com*. Specializes in financial planning for personal and business clients.

PAUL H. WILNER, Grossberg Company, Bethesda; 301-571-1900; *grossberg.com*. Specialties include tax planning for high-net-worth individuals and gift and trust taxation.

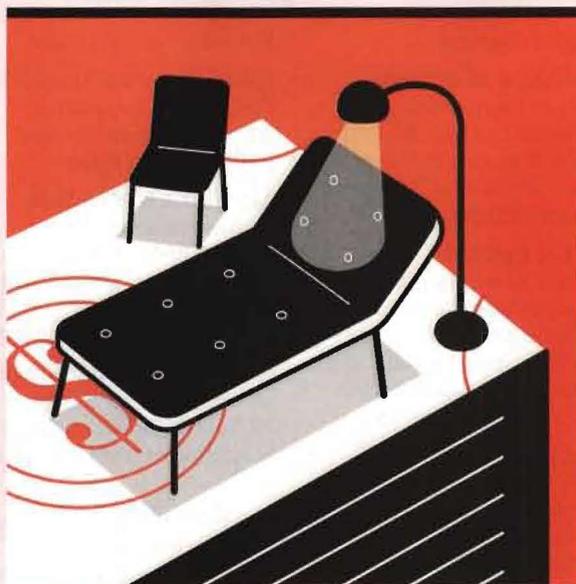
ESTATE ATTORNEYS

Estate planners prepare wills, trusts, and health-care powers of attorney. The following experts all have law degrees; we've noted CPAs. We've also included any specialties, though most attorneys handle any type of client.

CHARLES S. ABELL, Furey, Doolan & Abell, Chevy Chase; 301-652-6880; *fdalaw.com*. Special interest in families with children who have developmental disabilities.

W. SHEPHERDSON ABELL, Furey, Doolan & Abell, Chevy Chase; 301-652-6880; *fdalaw.com*. Special interest in nonprofits.

GARY ALTMAN, Altman & Associates, Rockville; 301-468-3220; *altmanassociates.net*. Expertise in generation-skipping tax planning and



WORDS OF WISDOM

In our survey of financial professionals, we asked: What's the best advice you've ever been given about money? Some answers—live below your means, invest in retirement early—were tried and true. Here are other tips from the people who know best.

"Investment success comes from the amount of time invested, not the timing of investments."

"Don't measure your self-worth by your net worth."

"If you're passionate about your work, the money will follow. If your work is only about money, you're doomed."

"To double it, fold it in half."

"Buy life insurance early while it's cheap."

"Borrow money only to start a business or purchase a house."

"Don't enter retirement with a mortgage."

"The rate of savings is more important than the rate of return."

"Living within your means will never make you wealthy—you must live well below your means to accumulate wealth."

"I have a plaque in my office under a 'valuable' rookie baseball card. It's a quote from my father: 'It's only worth what someone is willing to pay you.' That has been true for AOL stock, real estate, my clients' companies, and most recently Facebook."

"Money isn't good or bad itself. It just gives you more choices. You still need to make good choices."

"Set your lifestyle at 30 and maintain it, even if you become wealthier."

IRA-distribution tax planning.

RONALD D. AUCUTT, McGuireWoods, McLean; 703-712-5497; *mcguirewoods.com*. Works often with estates of \$10 million and up.

LEIGH-ALEXANDRA BASHA, Holland & Knight, McLean; 703-720-8081; *hklaw.com*. An expert on international law, she works with many Americans abroad and foreign clients living in Washington or overseas.

HOLLY M. BASTIAN, Arent Fox, downtown DC; 202-857-6000; *arentfox.com*. Works with high-net-worth families.

EDWARD J. BECKWITH, Baker & Hostetler, downtown DC; 202-861-1646; *bakerlaw.com*. Works with high-net-worth families.

DORIS BLAZEK-WHITE, Covington & Burling, downtown DC; 202-662-5490; *cov.com*. Works with high-net-worth families.

JAMES L. BORING, Boring & Pilger, Vienna; 703-763-0914; *boringandpilger.com*.

RACHEL D. BURKE, Furey, Doolan & Abell, Chevy Chase; 301-652-6880; *fdalaw.com*. Special interest in generation-skipping transfer taxation.

THOMAS H. CAMPBELL, Yates Campbell & Hoeg; Fairfax; 703-273-4230; *ychlaw.com*.

CALVIN H. COBB III, Craighill, Mayfield, Fenwick, Cromelin & Cobb, Northwest DC; 202-364-4242; *craighillmayfield.com*.

DEBORAH D. COCHRAN, CPA, Cochran & Owen, Vienna; 703-847-4480; *cochranowen.com*.

DEBORAH COHN, Paley Rothman, Bethesda; 301-656-7603; www.paleyrothman.com. Works a lot with non-US citizens and citizens who own property abroad; clients include foreign nationals employed by the World Bank and International Monetary Fund.

EARL M. COLSON, Arent Fox, downtown DC; 202-857-6000; *arentfox.com*.

ANNE COVENTRY, Pasternak & Fidis, Bethesda; 301-656-8850; *pasternakfidis.com*. Focuses on estate, gift, and generation-skipping transfer-tax planning.

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